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American **Concrete Pipe** Association

Please join Michael and Stephanie Kusch for a week of discovery and planning at the 108th American Concrete Pipe Association Annual Convention in the JW Marriott, Tucson, Arizona. Tucson is located in the Sonoran Desert, which contains a variety of unique plants such as the Saguaro and Organ Pipe cactus.



ACPA staff created a program that provides plenty of time for learning from construction industry experts, ACPA staff, Committee Chairs and collegial members of the association.

Topics

ACPA's administration and Board of Directors continued a high level of activity throughout 2015 by hiring new employees, updating the strategic plan, working on the Highway Bill and support of its membership in marketing and technical services. The convention agenda includes an analysis of the leading manufacturer of plastic drainage pipe by Jay Gorman, who will build on the insightful presentation that he presented last year. Following Jay's presentation, Allison Black of the American Road & Transportation Builders Association (ARTBA) will present an economic forecast focusing on buried infrastructure.

There will be plenty of time for leisure with an informal party on Saturday night in the Chairman's Suite for those arriving early, golf on Sunday morning, a Sunday night Welcome Reception, and a funky closing dinner and dance under glittering desert stars!

Sunday, March 20

Enjoy the beautiful views on the JW Marriott's Starr Pass Golf Course during the ACPA Foundation Golf Tournament. You may be fortunate enough to eyeball the desert's wildlife like roadrunners, jackrabbits, lizards, snakes and scorpions...all friendly to golfers! The tournament will be a best ball shotgun start.

In the evening, the convention will officially open with a Welcome Reception on the scenic Meecha Lawn.

Monday, March 21

Delegates get down to business on Monday with reports and presentations from Jay Gorman, who will update and expand on last year's analysis of the plastic pipe industry; Allison Black, who will provide the group an economic forecast of our industry; and Marketing and Technical Committee Chairs. After a luncheon to recognize the winners of the Frank J. Heger and Richard E. Barnes Awards, delegates have the afternoon and evening to renew and build friendships that may include time at the spa, golf with Associate Members, and meetings of the mind at the nineteenth hole.



Mr. Gorman, with Raymond James' Industrial Sector, has over 15 years of corporate finance and capital markets experience working across a variety of industries including water, wastewater, industrial, energy, business services, food and beverage, agriculture, and consumer

products. He has worked on a myriad of successful transactions including acquisitions, divestitures, joint ventures, partnerships and other strategic initiatives. He received an MBA from the Owen School of Management at Vanderbilt University and a BA in economics from the University of Kentucky. Mr. Gorman resides in Nashville, Tennessee with his wife and two children.



Dr. Alison Premo Black manages ARTBA's economics staff and is responsible for over 75 studies examining national and state transportation funding and investment patterns, including the association's annual modal forecast. Dr. Black completed her PhD

in Economics at The George Washington University and holds an MA in International Economics and Latin American Studies from the Johns Hopkins School of Advanced International Studies (SAIS).

Awards Luncheon Highlights

This is a main event where members recognize the achievements of their peers with presentations of the Frank J. Heger Award, Richard E. Barnes Award, and Chairman's Safety Award. The Richard E. Barnes Award is the highest recognition of support and service to the industry presented to an individual for lifetime achievement.

Dr. Frank J. Heger, co-founder of Simpson Gumpertz & Heger Inc., Consulting Engineers was honored by the American Concrete Pipe Association with the inauguration of the Frank J. Heger Award at the 2006 AGM. This award is presented annually to a representative of a member firm of the American Concrete Pipe Association for making significant technical contributions throughout a distinguished career in the concrete pipe industry.

The Chairman's Safety Award recognizes plants, individuals, and/or companies that have implemented successful safety initiatives resulting in a safer and more productive workplace.

Tuesday, March 22

Tuesday morning begins with the Annual Meeting where members will vote on important decisions like dues and the budget for 2016. This is followed by committee reports from the Chairs of the AASHTO Task Group, Education, Safety, and Manufacturing/Quality Committees. The meetings conclude with Associates Committee meetings during the late morning followed by a presentation by Oliver Delery on the Government Relations Committee.

Formal Dinner / Dance

Wind down the conference at the closing dinner and dance. The dinner will feature a special evening including the Annual Foundation Auction.

If you need any help with registration, hotel arrangements or have questions about the convention, please give the ACPA staff a call at (972) 506-7216. Join us to learn how the ACPA has served the concrete pipe industry though 2015, and what lies ahead for our strong and vibrant industry.

The 2016 desert retreat promises to be a memorable event underscored by the beauty of the Sonoran Desert and the charm of outgoing Chair, Michael Kusch



Don't get lost in the desert!

Saturday, March 19

6:30 pm - 9:00 pm

Past Chairman's Dinner

Sunday, March 20

9:00 am - 3:00 pm 9:00 am - 12:00 pm 3:30 pm - 6:00 pm 6:00 pm - 7:00 pm

Monday, March 21

7:30 am - 2:00 pm 8:00 am - 8:30 am 8:30 am - 9:15 am 9:15 am - 9:30 am 9:30 am - 10:15 am 10:15 am - 11:00 am 11:00 am - 12:00 pm 12:00 pm - 2:00 pm 2:00 pm - 5:00 pm

Tuesday, March 22

8:00 am - 1:00 pm 8:00 am - 8:30 am 8:30 am - 8:45 am 8:45 am - 9:15 am 9:15 am - 10:00 am 10:00 am - 10:30 am 10:30 am - 11:00 am 11:00 am - 12:00 pm 11:00 pm - 12:00 pm 1:30 pm - 2:30 pm 6:00 pm - 10:00 pm Registration Golf Tournament FY 2015-16 Board of Directors Meeting Welcome Reception

Registration Welcome from Chairman Kusch Economic Forecast – Allison Black Break Where is the Money for Pipe? – Jay Gorman Marketing Committee Report – Randy Wahlen Technical Committee & Research Report Awards Lunch Networking

Hospitality Annual General Meeting ACPA Research & Education Foundation Annual Meeting Education Committee Report – Jim Wright AASHTO Task Group Update – Jeff Hite Safety Committee Report Manufacturing/Quality Committee Report Associates Committee Meeting Government Relations Committee Lunch/Government Relations Report – Oliver Delery New Board of Directors Meeting Reception/Dinner Dancing in the Desert